

- WE WANT YOU! -



AnyMessage GmbH, Niederstr. 187
40789 Monheim am Rhein (Germany)

- A2P Trading Manager -

Your Tasks:

- Trading:
 - o You constantly build up our A2P Traffic Volume by dealing with existing and new vendors and customers.
 - o You negotiate with vendors and customers to optimize our profit and cost base.
 - o You coordinate with our Routing Department to ensure that all is setup for the client prior to having him go live.
 - o You analyze and optimize our existing routings together with our Routing Department.
 - o You possess good analytical and conceptional capabilities.

- Sales/Marketing:
 - o You will stay in close contact with our social media, Sales- and Marketing Team to evaluate the options of promoting our services and specials offerings online.

Your Background:

- o You have experience in the telecommunication world.
- o You have existing relationships with customers that you can leverage on.
- o You have a proven track records of increasing Sales within your last engagements.
- o You have at least 3 years of relevant (meaning comparable) experience with a telco / messaging player.
- o You have experience in finding new customers online.
- o You have experience in building a Team of Trading Managers.
- o You speak fluent English!

Your Benefit:

You will work very self-contained while having the benefit our team of industry experts like yourself backing you, so we can support you whenever needed!
You will have freedom of your time planning as we value results more than the hours spend.

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Why AnyMessage:

We work as a team!

We are constantly learning from one another and inspire and motivate each other. We encourage all our team members to review our existing processes and take part in making them better: For you and for us!

Our common goal:

Become the best Omnichannel communication provider on the planet.

We value our employees:

Realizing that every person is an individual, we focus on results and make sure that you are provided with an environment that makes you enjoy working with our colleagues. If there are ever any issues => talk to us and we make sure that we find a solution together, as this is what we believe in:

- Respectful working environment on a personal and professional level.
- Culture of appreciation.
- Everyone is considered a valuable member of our team, irrespective of function origin or qualification.
- Trust in one another.
- We don't discriminate anyone due to color, language, origin, or present location!

We don't care where you live!

We have a "work from anywhere" policy, which means that irrespective of your current or future living place, you are a welcome member of our team. We are an "online company" and hence you can work from wherever you like!

We develop in-house:

The key components of our software solutions are all developed in house. As a result, we profit from the know-how and the capabilities of our communication core. This will enable you irrespective of your position within AnyMessage to provide our customers with the best suitable solutions to their requirements. This combined with our continuous review of the latest available technology enable us to constantly improve our customer's experience!

Last but not least:

We offer a performance-based salary, which will incentivize you!